

Definitions- Standard Charges

Technical research:

Applicable to technical research done from the office, and time spent procuring parts.

On-Site Repair Labor

Charged starting when truck arrives on-site, and covers presence of the truck and one technician. Rounded up to the nearest hour. **Work performed at this rate is warranted 90 days unless disclaimed.** For sites in NJ, NY, & PA, labor is usually taxable. New Jersey law provides no exemption to sales tax on machinery labor for commercial accounts, whether you have an exemption certificate or not. NY & PA have different policies, please call to determine how they may apply. Rate includes "small parts" ordinarily used in the course of repair labor- zip ties, a few feet of MIG wire, the occasional nut & bolt, cans of ether, etc.

Assistant Labor

If a job involves parts too heavy for one technician to lift safely, or with larger jobs where we can complete the job faster by using additional labor, we charge this rate for the hours the assistant works. This rate is lower than the rate for the first technician, so when we can use an assistant it saves you money.

Site Charge

Applicable for each site appearance where 1 hour or less labor is performed.

Travel

Truck (Updated quarterly to reflect fuel prices)

Charged for all truck travel that occurs between starting and finishing the job- unscheduled trips for parts pickup, &c., and in some cases for pickup & delivery of large parts (engines, steel stock, etc.).

Automobile

Charged for all mileage traveled by passenger vehicle (small parts pickup with advance notice, training & consulting, &c.). Occasionally when an assistant is employed onsite, we will be able to use an automobile for parts runs.

Parts & Materials: Supplier list price

Includes filters, fluids, parts needed for repair, welding supplies, and raw material. Small items ordinarily used in the course of all mechanical work- such as zip ties,



On-Site Machinery Service

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electrical connectors, one nut, etc.- are not charged for and are included in the standard labor rate.

“Clean” Oil Disposal

Applies to used petroleum-based liquids that have undergone normal wear and tear. Most engine oil, hydraulic oil, contaminated fuel, and ATF falls into this category.

Contaminated Fluids Disposal

Applies to coolant, water-contaminated oil, brake fluid, and unknown substances. Solanum does not handle or dispose of regulated hazardous materials.

Past Due Accounts

10% of pre-tax account balance per month if resolved directly through Solanum.

Returned Checks

Bank fee plus nominal administrative charge.

Fuel Dispensed at Site

Occasionally we may need to add a few gallons of fuel to your machine, for example if a fuel tank has been contaminated and we drain it, we will add a 1-2 gallons of clean fuel to get the machine running again. Our trucks usually have at least a few gallons of No. 2, 40-cetane ULSD and “Regular” 87 gasoline available. Due to logistical considerations we do not carry untaxed fuel oil or specialty fuels.